



## Co-Founders



Magnus  
Bjorendahl



Richard  
Minney

## About Twenty5

Founded: 2017

Industry: Enterprise  
Software

Location: Austin, TX

Pricing & Estimating Suite  
released in 2018

SAP Certified Integration  
with GROW with SAP

## Contact Us

Nate Joseph, Head of Sales  
[nate.joseph@twenty5.com](mailto:nate.joseph@twenty5.com)

# 20/5 Eagle-Eye Vision for Better Business Insights

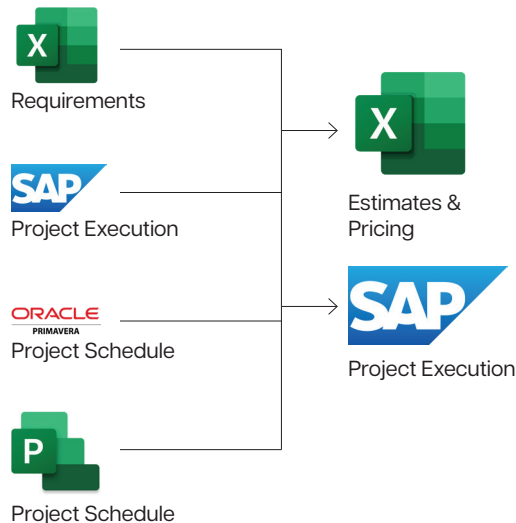
[www.twenty5.com](http://www.twenty5.com)

# Integrated Project Pricing & Estimating (iPE) for Capital Projects

## Challenge

Many asset intensive businesses running SAP are planning and estimating internal capital projects based on tribal knowledge and excel, working in silos. This results in:

- Inefficient, labor-intensive estimating, constantly reinventing the wheel
- Unreliable estimates or unworkable plans submitted for internal approval
- Difficult to manage or compare actuals vs. estimated during capital project execution



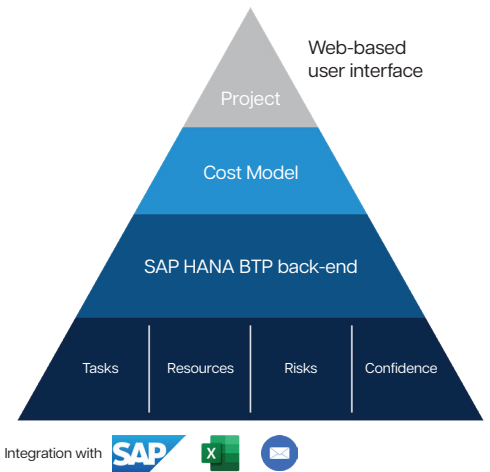
## Solution

Combining data science and end-to-end integration with SAP S/4HANA, iPE from Twenty5 helps companies plan and estimate capital projects faster, more accurately and with more confidence - by helping companies to:

- Adopt best practices and re-use, driving closed-loop continuous improvement
- Estimate with confidence based on insights, best/worst case estimates, project risks and confidence
- Get capital project requests out of the door faster, using our approval workflows and integration to key business systems such as SAP, PLM or Primavera P6
- Estimate all costs using powerful algorithms – based on AI, performance history, cost estimating relationships and sizing inputs (a continuously improving knowledge base)
- Tracking funding limits and compare versions/what-if scenarios within each project
- Automatically create the project baseline in SAP S/4 HANA
- Track and manage actual costs during execution, update forecasts and keep track of trends and change requests

## Technical Architecture

Selecting by the largest companies running on SAP world-wide, iPE is built on a modern, open, enterprise grade technology stack, leveraging SAP's Business Technology Platform and deployable from the cloud or self-hosted. Our solution is integrated with SAP S/4 HANA Public or Private Cloud for managing capital project resources, rates, and performance history such as labor, equipment or hardware costs, and manages the entire capital project life-cycle from initial estimate to completion.



## Who Can Benefit

The solution is targeted at enterprises running SAP who are estimating and submitting bids for complex projects requiring subject matter expert inputs from multiple sources and locations, in the following industry sectors:

- Aerospace & Defense
- Professional Services (Consulting, IT, Accounting, Engineering Services)
- Engineering & Construction
- Capital Projects (e.g. Utilities, Energy, Oil & Gas)
- Industrial Machinery & Ship Building
- Government Contractors

## Alternatives

Many companies use MS Excel for modeling capital project resources and costs, and then create project structures manually in SAP or a third-party project management tool once approved.

Only iPE has the necessary planning and costing features to provide seamless end-to-end capital project management for engineering, material, construction and other costs, including:

- Product configurable structures, bill of material & similar-to hardware
- Powerful labor estimating and costing
- Costing based on SAP purchase & production order history, routings, vendor quotes and standard/catalog costs
- Risks & Contingencies

## Why Now

PE from Twenty5 should be considered now because::

- Built on SAP HANA, iPE fits into the overall IT architecture of an SAP-centric organization, and can facilitate S/4 RISE migrations or upgrades
- Advancements in AI, data science, in-memory computing, and database technology are making older solutions (e.g. custom solutions) obsolete

## Client Story

One of the top 3 largest consumer goods company selected Twenty5 as their software of choice to manage all of their internal capital projects, which exceeds \$2B annually. The reason they chose Twenty5 was simple, they needed a way to contain and estimate the costs of internal projects, which in the past ran over on time and budget. Since going live with Twenty5 in 2021, this company has grown their user community to over 700 people and manage numerous capital projects more effectively as a result.

***“I really appreciate how Twenty5 are living up to the challenge by being creative, flexible, nimble and fast in working on mock-ups and implementing them into their solution.”***

Lead Enterprise Architect & IT Director at one of the largest consumer goods companies.